

Board of County Commissioners Agenda Request

Date of Meeting: March 19, 2024

Date Submitted: March 7, 2024

To: Honorable Chairman and Members of the Board

From: Edward J. Dixon, County Administrator
Morris Young, Sheriff

Subject: Approval of Flock Safety Agreement

Statement of Issue:

This agenda item seeks Board approval of the Flock Safety Agreement for the Gadsden County Sheriff's Office.

Background:

Flock Safety was founded in 2017 in Atlanta, GA, and developed the first-ever public safety operating system called Flock OS. Flock OS allows Law Enforcement and the private sector to work together to eliminate crime and shape a better future for their community.

Within the Flock OS platform are evidence-capturing devices that **Detect** when something is not right (i.e. - NCIC/FCIC Hot List Alerts), **Decode** situations in Real-time using Machine Learning and Artificial Intelligence (Vehicle Fingerprint - Make, Model, Color, and Specific Attributes) and **Deliver** objective evidence and investigative leads very quickly to the people that matter like dispatch, crime analyst, detectives, and patrol deputies.

One of the devices in the Flock OS platform that Gadsden County is purchasing is the Falcon License Plate Recognition (LPR) Camera. The state-of-the-art Falcon LPR Camera goes beyond capturing license plates.

There are over 3500 Law Enforcement Agency's using Flock around the Country and 300+ in the State of Florida including 56 of the 67 FL County Sheriff's Offices. Flock safety has helped solve over 5% of all crimes in America.

Analysis:

By utilizing advanced Vehicle Fingerprint technology, it provides real-time investigative leads to Gadsden County deputies. Integrating with nationwide, regional,

and custom Hot Lists, Flock Safety Falcon LPR delivers instant alerts for stolen vehicles, wanted vehicles, or amber alerts that enter Gadsden County, enabling the Sheriff's Office to take proactive measures to address crime.

The Falcon LPR provides more than traditional LPR cameras in that they are motion-activated. They capture any image that triggers motion, not just vehicles. For example, it can capture images of pedestrians, bicycles, golf carts, or even animals and those images would become searchable evidence within the system.

The Falcon LPR camera is a Solar Powered Infrastructure Free Subscription solution that includes everything you need, from hardware procurement and installation to cellular data, ongoing maintenance, and cloud-based software. Additionally, our team of Law Enforcement experts offers comprehensive training, continuous support, and regular updates, empowering the Sheriff's Office to utilize Flock Safety to its fullest potential.

With the Flock Safety Agreement, the Gadsden County Sheriff's Office will manage 25 Falcon LPR devices countywide.

Fiscal Impact:

The Flock Program will cost \$84,000 the first year and \$77,000 each year thereafter. Amended Funds will come for the ARPA funds initially and General Revenue for the remainder of the contract.

Options:

1. Approve the Flock Safety Agreement and authorize the chairman to sign related documents.
2. Do not approve.
3. Board direction.

County Administrator's Recommendation:

Option 1.

Attachment:

- Agreement

**Flock Safety + FL - Gadsden County
SO**

Flock Group Inc.
1170 Howell Mill Rd, Suite 210
Atlanta, GA 30318

MAIN CONTACT:
Todd Troutman
todd.troutman@flocksafety.com
7703102987



EXHIBIT A
ORDER FORM

Customer: FL - Gadsden County SO
Legal Entity Name: FL - Gadsden County SO
Accounts Payable Email: bobbycollins@tds.net
Address: 339 E Jefferson St Quincy, Florida 32351

Initial Term: 24 Months
Renewal Term: 24 Months
Payment Terms: Net 30
Billing Frequency: Annual Plan - First Year Invoiced at Signing.
Retention Period: 30 Days

Hardware and Software Products

Annual recurring amounts over subscription term

Item	Cost	Quantity	Total
Flock Safety Platform			\$77,500.00
Flock Safety Flock OS			
FlockOS™	Included	1	Included
Flock Safety LPR Products			
Flock Safety Falcon®	Included	20	Included
Flock Safety Falcon® Flex	Included	5	Included

Professional Services and One Time Purchases

Item	Cost	Quantity	Total
One Time Fees			
Flock Safety Professional Services			
Professional Services - Standard Implementation Fee	\$350.00	20	\$7,000.00

Subtotal Year 1:	\$84,500.00
Annual Recurring Subtotal:	\$77,500.00
Discounts:	\$6,000.00
Estimated Tax:	\$0.00
Contract Total:	\$162,000.00

Billing Schedule

Billing Schedule	Amount (USD)
Year 1	
At Contract Signing	\$84,500.00
Annual Recurring after Year 1	\$77,500.00
Contract Total	\$162,000.00

*Tax not included

Discounts

Discounts Applied	Amount (USD)
Flock Safety Platform	\$0.00
Flock Safety Add-ons	\$0.00
Flock Safety Professional Services	\$6,000.00

Product and Services Description

Flock Safety Platform Items	Product Description	Terms
Flock Safety Falcon ®	An infrastructure-free license plate reader camera that utilizes Vehicle Fingerprint® technology to capture vehicular attributes.	The Term shall commence upon first installation and validation of Flock Hardware.
Flock Safety Falcon® Flex	An infrastructure-free, location-flexible license plate reader camera that enables the Customer to self-install.	The Term shall commence upon execution of this Statement of Work.

One-Time Fees	Service Description
Installation on existing infrastructure	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.
Professional Services - Standard Implementation Fee	One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.
Professional Services - Advanced Implementation Fee	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.

FlockOS Features & Description

Package: Essentials

FlockOS Features	Description
Community Cameras (Full Access)	Access to all privately owned Flock devices within your jurisdiction that have been shared with you.
Unlimited Users	Unlimited users for FlockOS
State Network (LP Lookup Only)	Allows agencies to look up license plates on all cameras opted in to the statewide Flock network.
Nationwide Network (LP Lookup Only)	Allows agencies to look up license plates on all cameras opted in to the nationwide Flock network.
Direct Share - Surrounding Jurisdiction (Full Access)	Access to all Flock devices owned by law enforcement that have been directly shared with you. Have ability to search by vehicle fingerprint, receive hot list alerts, and view devices on the map.
Time & Location Based Search	Search full, partial, and temporary plates by time at particular device locations
License Plate Lookup	Look up specific license plate location history captured on Flock devices
Vehicle Fingerprint Search	Search footage using Vehicle Fingerprint™ technology. Access vehicle type, make, color, license plate state, missing / covered plates, and other unique features like bumper stickers, decals, and roof racks.
Flock Insights/Analytics page	Reporting tool to help administrators manage their LPR program with device performance data, user and network audits, plate read reports, hot list alert reports, event logs, and outcome reports.
ESRI Based Map Interface	Flock Safety's maps are powered by ESRI, which offers the ability for 3D visualization, viewing of floor plans, and layering of external GIS data, such as City infrastructure (i.e., public facilities, transit systems, utilities), Boundary mapping (i.e., precincts, county lines, beat maps), and Interior floor plans (i.e., hospitals, corporate campuses, universities)
Real-Time NCIC Alerts on Flock ALPR Cameras	Alert sent when a vehicle entered into the NCIC crime database passes by a Flock camera
Unlimited Custom Hot Lists	Ability to add a suspect's license plate to a custom list and get alerted when it passes by a Flock camera

By executing this Order Form, Customer represents and warrants that it has read and agrees all of the terms and conditions contained in the Terms of Service located at <https://www.flocksafety.com/terms-and-conditions>

The Parties have executed this Agreement as of the dates set forth below.

FLOCK GROUP, INC.

Customer: FL - Gadsden County SO

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

PO Number: _____